

Right on Time; Right on Money – Personal Experience

Tom Klein
Sydney Chapter

Session ISS04

Introduction

Where are you from?



Is there anyone out there that does not understand me?

Background

Overview

Rollout projects

Hand me down and Start Ups

Success by Design

Projects Going South

Communications Management

Conclusion

Questions

Contacts

Rollout Projects

Series of
Repetitive
Mini
Projects
Awarded
as a Single
Contract

Synergies

Single component
duration and cost

Multiplier
effect

Hand me Down and Start Ups



Stop



Revive



Survive and Prosper

Culture and Structure

- Changing the Guard

- Changing the Culture

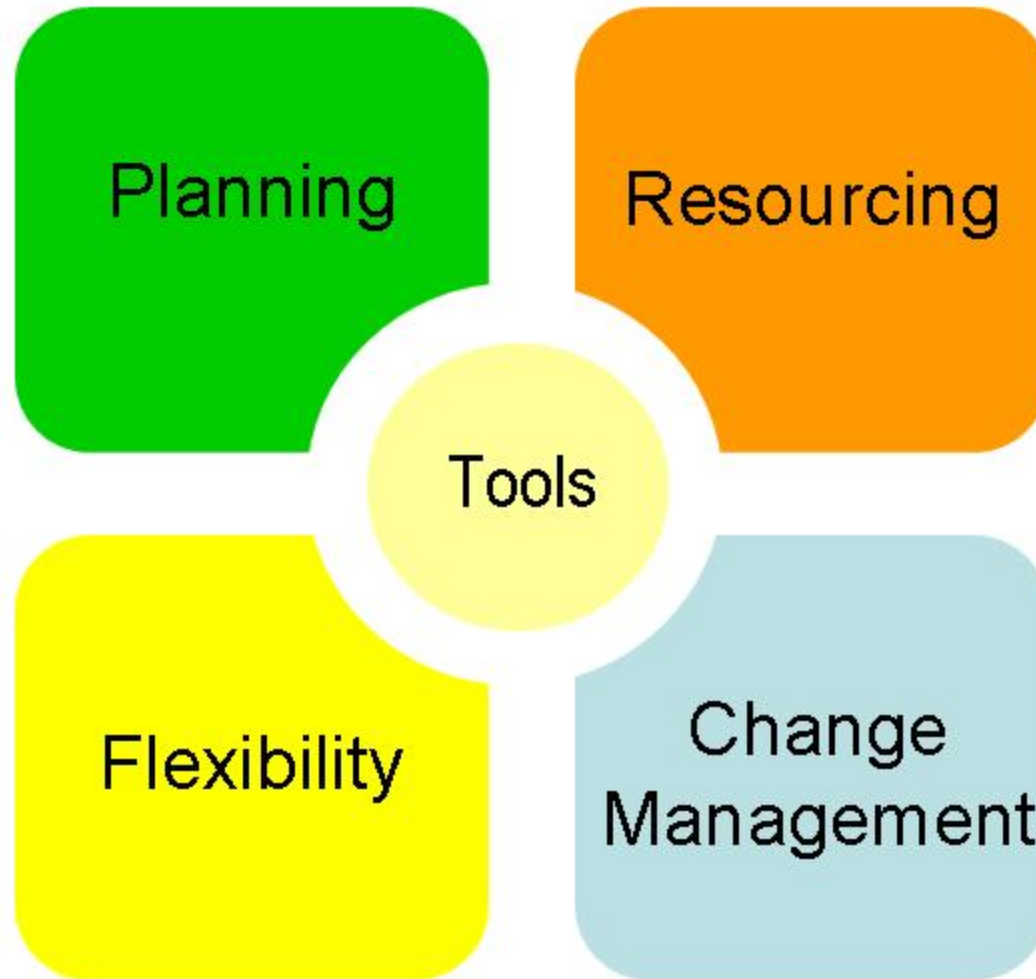
Bruce Tuckman (1965) –

Forming; Storming; Norming; Performing;

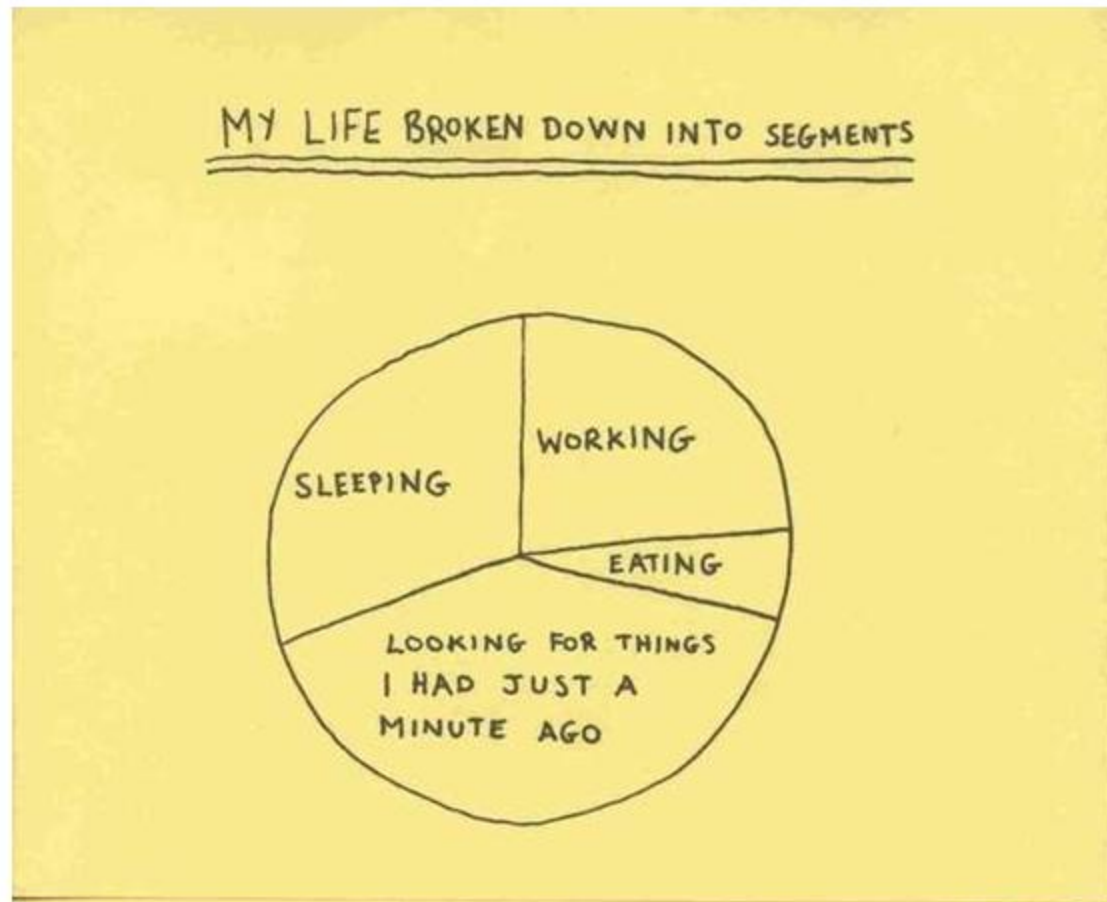
Dissolving

- Changing the Structure

Success by Design



Success by Design



Success by Design

Planning

Scope

Practical Completion

Strategies to Deliver

Tactics to Deliver

Success by Design

Scope Creep

Continuous Improvement

Risk

Contingency

Change
Management

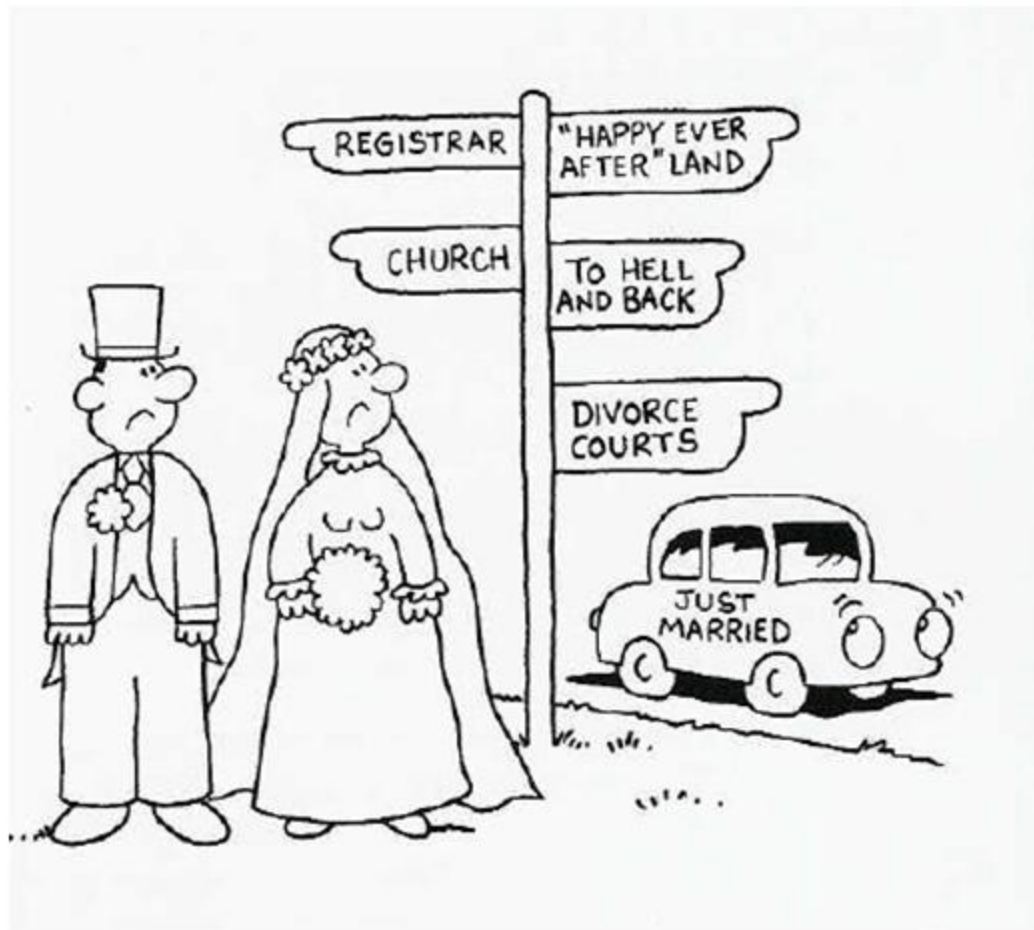
Success by Design

Top Heavy v Lean &
Mean



Resourcing

Success by Design



Success by Design

Performance Based -
No Value Contracts
Virtual Teams
Shared Resources
within Large Companies
Incentives – Blue & White
Collar



Resourcing

Success by Design



Success by Design

Flexibility

Flexibility Enabling
Concepts

Design Standards

Execution Standards

Continuous Improvement



Success by Design

Administering v Managing



Tools

Tools Overload

KISS

Success by Design

Planning – a
Helicopter
View

Resourcing
– Effective &
Efficient Use
of

Tools
- KISS

Flexibility –
Adherence
to Rigid
Systems

Change
Management –
Effect on O/A
Deliverables

Communications Management



Yes, We Have No Bananas Today.....

Communication Strategy



Listening Skills

Saying "NO" more Often



Projects Going South

Do not pass go! Do not collect \$200! Go directly to:



Stop



Revive



Survive and Prosper

Questions



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